



Weekly Leader Board



General Agencies

FOR THE WEEK ENDING

Combined Health/Life

August 21, 2016

Diamond Producers (\$50,000 & Above)	Agency Name	Net Issue	Producer Count
Ahlbum, Jon	The Ahlbum Insurance Group, Inc.	\$97,623	31
Platinum Producers (\$30,000 - \$50,000)			
Borosak, William J. Jr.	Secure Financial Group, LLC	\$47,639	13
Ahlbum, Donna M.	The Ahlbum Insurance Group, Inc.	\$38,103	8
Hatton, Catherine E.	Long Island Insurance Solutions	\$37,785	13
Gold Producers (\$10,000 - \$30,000)			
Barta, Devin M.	Barta Insurance Agency	\$29,460	8
Lemar, Mike	Sunshine State Agency	\$25,390	14
Shackelford, Edward L.	The Assurance Group, Inc.	\$20,292	9
Rosati, Lisa	Rosati Insurance Agency	\$19,228	2
Mednick, Scott E.	Professional Insurance Systems of Florida	\$19,176	9
Concklin, Ron	Rosenberg-Concklin, Inc.	\$14,488	15
Ahlbum, Tim	Health Coverage Solutions	\$14,340	3
Wroblewski, Robert M.	SOS Insurance Group	\$13,488	6
Graham, Christopher N., CLU	Graham Financial Group, Inc.	\$13,206	5
Stevens, Ray	Stevens & Associates Insurance Agency, Inc.	\$10,602	6
Sachs, Kerry	Secure Retirement Solutions, Inc.	\$10,283	4
Silver Producers (\$5,000 - \$10,000)			
Abbatiello, Vincent	Mainstay Retirement Solutions	\$9,660	2
Clark, John W.	Senior Solutions Insurance Agency	\$9,605	5
Gelbwaks, Peter S.	Gelbwaks Executive Marketing Corp.	\$9,162	4
AmeriLife		\$8,502	16
Hester, Goldie A.	Hester Insurance Agency	\$7,668	1
Abadjian, Pierre	Abadjian Insurance Group	\$7,571	1
Hirsch, Susan J.	Hirsch Insurance Agency	\$7,521	3
Chacon, Cesar	The Insurance Hub	\$7,332	2
Haug, John H.	Haug Insurance Agency	\$7,043	2
Iwill Advisors, Inc.		\$6,864	2
Edwards, Jackson IV	Edwards Insurance Agency	\$6,708	2
Schwartz, Scott J.	Insurance Protection Services	\$6,552	1
Bowes, Rick	Bowes Insurance Agency	\$6,084	1
Finkelstein, Sara	Finkelstein Insurance Agency	\$5,952	1
Stamper, John W.	Choice Plus Benefits	\$5,871	2
Maisonet, Joseph	Maisonet Insurance Agency	\$5,796	2
Maisto, Stephen	Senior Health Solutions	\$5,592	3
Schroeder, Shawn	Jack Schroeder & Associates, Inc.	\$5,550	6
American Eagle Consultants, Inc.		\$5,460	5
Moraski, Matthew B.	Moraski Insurance Agency	\$5,087	1
Zum Tobel, Marc G.	Consolidated Insurance Group, Inc.	\$5,087	1



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Bronze Producers (\$2,500 - \$5,000)

Heller, Mark	Heller Insurance Agency	\$4,644	1
Rosen, Paul J.	Paul J. Rosen Financial Services, Inc.	\$4,512	1
Savage, Gina	Savage Insurance Agency	\$4,428	2
Agent Pipeline, Inc.		\$4,319	2
Ahmed, Nur N.	Ahmed Insurance Agency	\$4,104	2
Friedman, Michael D.	Friedman Insurance Agency	\$4,104	2
Stevens, Mike	Farm & Ranch Healthcare, Inc.	\$3,898	2
Ulayyet, Fred M.	Ulayyet Insurance Agency	\$3,839	1
Newman, Michelle	Newman Insurance Agency	\$3,791	1
Donohoo, Carole L.	Donohoo Insurance Agency	\$3,768	1
EPC Associates, Inc.		\$3,768	1
Omer, Shamseldin	Omer Insurance Agency	\$3,768	1
Scoggins, Edith A.	Scoggins Insurance Agency	\$3,764	1
Carran, John S.	Carran Insurance Agency	\$3,647	1
Goodell, Ronald R.	Goodell Insurance Agency	\$3,564	1
Olguin, Loren A.	Olguin Insurance Agency	\$3,540	1
Schuler, James F.	Consumer Group Services, Inc.	\$3,528	2
Snow, Audrey	Snow Insurance Agency	\$3,359	1
Enns, Henry	Enns Insurance Agency	\$3,324	1
Cancio, Maria	Cancio Insurance Agency	\$3,300	1
Edward Martin & Co.		\$3,276	1
Richard, Paul	Richard Insurance Agency	\$3,179	2
Midland, Annette	Midland Insurance Agency	\$3,168	1
Sheldon, Paul, CLU, ChFC	Paul Sheldon Insurance & Benefits Planning	\$3,024	1
Rosenheck, Ted	Rosenheck Insurance Agency	\$3,023	1
Nelson, Clinton R.	MA Plan Services	\$2,916	1
Adler, Risa B.	Adler Insurance Agency	\$2,844	1
Fatseas, Stefan J.	Fatseas Insurance Agency	\$2,844	1
Feinman, Steven E.	Feinman Insurance Agency	\$2,844	1
Mann, Harvey S.	Mann Insurance Agency	\$2,844	1
Roxburgh, Philippa J.	Roxburgh Insurance Agency	\$2,844	1
Safe Path Benefits, Inc.		\$2,844	2
Seneca, Victor	Seneca Insurance Agency	\$2,844	1
Velco Insurance Agency, Inc.		\$2,808	1
Jsrins, Inc.		\$2,784	2
Chernoff, Michael D.	Chernoff Insurance Agency	\$2,760	1
Starr, Michael	Starr Insurance Agency	\$2,760	1
R. Kashmiry & Associates, Inc.		\$2,677	1
Graham, Carter	Shoreline Financial	\$2,675	1
Kovler, Mark A.	Kovler Insurance Agency	\$2,616	1
Lepage, Kenneth L. Jr.	Lepage Insurance Agency	\$2,616	1
Holmquist, James A.	Holmquist Insurance Agency	\$2,580	2
Byrnes, Robert M.	Byrnes Insurance Agency	\$2,520	1



Writing Agents

Combined Health/Life

FOR THE WEEK ENDING

August 21, 2016

Diamond Producers (\$20,000 & Above)

Platinum Producers (\$15,000 - \$20,000)

Rosati, Lisa	\$18,448
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Gold Producers (\$10,000 - \$15,000)

Hatton, Catherine E.	\$12,492
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Silver Producers (\$5,000 - \$10,000)

Mangini, Rosemary	\$9,792	Brady, Matthew	\$6,372
Jaffe, Joseph A.	\$9,396	Bowes, Rick	\$6,084
Barta, Francine	\$7,932	Delia, Brian	\$5,952
Gilbert, Brian	\$7,716	Finkelstein, Sara	\$5,952
Hester, Goldie A.	\$7,668	Weiland, David	\$5,700
Abadjian, Pierre	\$7,571	Gordon, Aaron	\$5,688
Haft, Gary S.	\$7,368	Ottovegio, Xiomara	\$5,664
Jennings, Mark	\$7,332	Stamper, John W.	\$5,523
Nastanovich, Christopher R.	\$7,043	Cortes, Julio C.	\$5,148
Aarons, Neill	\$7,032	Daenzer, Christopher	\$5,087
Schwartz, Scott J.	\$6,552		

Bronze Producers (\$2,500 - \$5,000)

Graham, Christopher N., CLU	\$4,943	Mondrick, Peter	\$3,768
Noel, Christine	\$4,920	Omer, Shamseldin	\$3,768
Ahlbum, Donna M.	\$4,668	Scoggins, Edith A.	\$3,764
Chacon, Cesar	\$4,656	Carran, John S.	\$3,647
Heller, Mark	\$4,644	Shaw, Martin L. III	\$3,647
Ahlbum, Tim	\$4,608	Goodell, Ronald R.	\$3,564
Rosen, Paul J.	\$4,512	Olguin, Loren A.	\$3,540
Ahlbum, Jon	\$4,352	Greenberg, Richard A.	\$3,528
Maisto, Stephen	\$4,104	Easterling, Horace W.	\$3,503
Selinger, William S.	\$4,020	Haug, John H.	\$3,479
Kempler, Gary S.	\$3,996	Borosak, William J. Jr.	\$3,396
Hirsch, Susan J.	\$3,983	Hilgendorf, Sydney M.	\$3,383
Stevens, Jason	\$3,948	Friedman, Michael D.	\$3,360
Stevens, Ray	\$3,935	Kelsey, Steven D.	\$3,359
Burke, April L.	\$3,900	Snow, Audrey	\$3,359
Edwards, Jackson IV	\$3,864	Taylor, James	\$3,324
Ulayyet, Fred M.	\$3,839	Benaïm, Eduardo	\$3,300
Newman, Michelle	\$3,791	Lobdell, Deborah H.	\$3,300
Donohoo, Carole L.	\$3,768	Lebowitz, Harry B.	\$3,276
Lawrence, Kevin	\$3,768	Riva, Antonio	\$3,276



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Balogh, Christian J.	\$3,272	Rosenberg, Nathan	\$2,844
Vickers, Jordan	\$3,192	Roxburgh, Philippa J.	\$2,844
Cohn, Elisabeth	\$3,168	Seneca, Victor	\$2,844
Gold, Matthew	\$3,108	Sobel, Gary I.	\$2,844
Sachs, Kerry	\$3,108	Mahoney, Diane L.	\$2,808
Kingsley, Beverly J.	\$3,107	Barta, Devin M.	\$2,796
Stevens, Carl R.	\$3,096	Chernoff, Michael D.	\$2,760
Kornfeld, Ferne	\$3,024	Nelson, Stephen R.	\$2,760
Sheldon, Paul, CLU, ChFC	\$3,024	Cornett, Joshua	\$2,688
Coffey, William P.	\$3,023	Rush, Francine	\$2,688
Perez, Josue I.	\$3,012	Kashmiry, Ray	\$2,677
Kilgore, Adam W. Jr.	\$2,976	Laughlin, James A.	\$2,676
Mott, Kay	\$2,927	Ranney, Eugene	\$2,676
Roberts, Michael D.	\$2,927	Goldstein, Lawrence	\$2,675
Hansen, Keith M.	\$2,916	Graham, Christopher C.	\$2,651
Colpitts, Walter W.	\$2,844	Caravousanos, George J. Jr.	\$2,616
Hanes, Darlene M.	\$2,844	Kovler, Mark A.	\$2,616
Lembcke, Julia	\$2,844	Byrnes, Robert M.	\$2,520
McGregor, Iyan L.	\$2,844	Catron, Edward A.	\$2,520
Mondelli, Doreen T.	\$2,844		